

## Human Motivation By Bernard Weiner

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First to be discussed is the machine metaphor, which took a mechanistic view of human motivation and gave rise to Freudian, Hullian and Gestalt theories. Then Weiner discusses why this paradigm was abandoned in favour of another, which led to Expectancy-Value and Attribution theories.

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By using the device of metaphor, Bernard Weiner has brilliantly clarified the relationship among the different theoretical perspectives on motivation. Encompassing both research and theory, the volume surveys classical and recent motivation theories, and culminates in an exciting and challenging new perspective.

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Social Learning Theory and Personal Responsibility. Pages 229-272. Weiner, Bernard

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### *An Attributional Theory of Achievement Motivation and Emotion*

Bernard Weiner (born 1935) is an American social psychologist known for developing a form of attribution theory which seeks to explain the emotional and motivational entailments of academic success and failure. His contributions include linking attribution theory, the psychology of motivation, and emotion.

### *Bernard Weiner - Wikipedia*

'Weiner's third textbook on motivation has more emphasis on emotion than its predecessors. There is also a new organization around basic metaphors... there is particularly good and up-to-date coverage of attributional approaches' - Cognition and Emotion

### *Human Motivation: Metaphors, Theories, and Research by ...*

Introduction This book represents a major revision of my earlier work, *Theories of Motivation: From Mechanism to Cognition*. A number of shortcomings in the previous book became increasingly evident to me. First of all, there were serious omissions.

### *Human Motivation | SpringerLink*

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### *Human motivation by Weiner, Bernard*

Human Motivation: Metaphors, Theories, and Research 2nd edition by Weiner, Bernard (1992) Hardcover Successful with over 24,000 students in two earlier motivation books, Weiner's text - newly available in paper - depicts motivation as an unfolding story with plot and characters.

### *Human Motivation: Metaphors, Theories, and Research ...*

Professor Bernard Weiner has research interests in attribution theory, emotions, responsibility judgments, impression management, help giving, achievement motivation, reactions to stigmatized, and theories of punishment.

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