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## Drive Your Career And

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keeps head down, fits in and does what he/she is being told. In this economy, that person, like an average factory worker, is replaceable.

## **Linchpin: Are You Indispensable? by Seth Godin**

He promotes uniqueness and creativity as two key aspects of becoming a real “linchpin,” a valuable, indispensable employee (member) in the company or anywhere else. Godin also claims that a person has to believe in itself to become a “linchpin,” it is not a God-given gift, it is something you need work for, to exploit your full potential by accepting risks, challenges on a daily basis.

## **Linchpin Summary: Are You Indispensable PDF Summary - Seth**

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Linchpin is a superb book by Seth Godin that will help you understand whether or not you are indispensable at your job. Those who are indispensable are a necessity, less likely to get laid off, and will advance quickly in the ranks. However, becoming a linchpin in your company requires hard work, compassion, and raw knowledge.

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choose. There used to be two teams in every workplace: man

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The only way to prove (as opposed to assert) that you are an indispensable linchpin—someone worth recruiting, moving to the top of the pile, and hiring—is to show, not tell. Projects are the new résumé. You are not your résumé, you are your work. If the game is designed for you to lose, don't play that game. Play a different one.

## **Linchpin by Seth Godin – Summary & Notes**

Instead of the literal definition, he considers a linchpin to be “an individual who can walk into chaos and create order, someone who can



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invent, connect, create, and make things happen.” (pg VI). Based off of this definition, he considers a linchpin to be a person that the company would not function with out.

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Your art is the act of taking personal responsibility, challenging the status quo, and changing people. I call the process of doing your art 'the work.' It's possible to have a job and do the work, too. In fact, that's how you become a linchpin.

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invent, connect, create, and make things happen.” (pg VI). Based off of this definition, he considers a linchpin to be a person that the company would not function with out.

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## **Linchpin: Are You Indispensable?: Amazon.co.uk: Godin ...**

If you seek to become indispensable, a similar question is worth asking: "Where do you put the fear?" What separates a linchpin from an ordinary person is the answer to this question. Most of us feel the fear and react to it. We stop doing what is making us afraid. Then the fear goes away. The linchpin feels the fear, acknowledges it, then proceeds.

## **Linchpin: Are You Indispensable? - Dean Yeong**

Then you have what it takes to become indispensable, by overcoming the resistance that holds people back. Linchpin will show you how to join the likes of... · Keith Johnson, who scours flea markets...

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You need to get better at them if you want to become a linchpin. Chapter 11: The Seven Abilities of a Linchpin Here's what will make you indispensable: creativity: original and useful; unique creativity: requires domain knowledge, the creativity must be focused; delivering unique creativity: you must ship!

## **Linchpin: Summary in PDF | The Power Moves**

Linchpin: Are You Indispensable? is Seth Godin's attempt to describe a new way of working for all of us. Showing up at our job is not enough anymore. The ones who conform, follow instructions and...

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Linchpins are the essential building blocks of great organizations. Like the

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small piece of hardware that keeps a wheel from falling off its axle, they may not be famous but they're indispensable. And in today's world, they get the best jobs and the most freedom. Have you ever found a shortcut that others missed?

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